# **Call to Order**

# **Presentation/Discussion/Professional Development**

# **\*Action Items:**

- Approval of the Minutes: Meeting of April 21, 2021
- Approval of FY21 Q3 Financial Statements
- Approval of the Financial Status Update
- Approval of the FY 22 Budget
- AR 3.19 ONLINE COURSE-DESIGN APPROVAL AND MONITORING REGULATION Informational
- AR 2.1 Process for Approving Administrative Regulations Informational

# **Institutional Research**

• Enrollment

## **Committee Reports**

Board Chair-Greg Greenwalt Committees-Finance & Facilities-John Galatic –

# **College Representatives Reports**

Staff-Ann Degnan Faculty-Sherry Michael Student-Vanessa Hinger

# Strategic Plan 2015 – 2020 Reports

# **Dr. Chuck Terrell, President**

• An Amazing 2021 Commencement-Thank you!

- HLC response
- Fall Reopening
- Earmark
- WVU Extension visit-May 27
- WVDO Loan-Senator Trump
- HR Amo Olivero and Alicia Van Meter

# Ι

## **Student Access and Success**

- Better Futures Program
- Virtual NSO today at 2 (4 students)
- Live NSO next week on Wednesday (6 students)
- Numbers of outstanding potential students; Summer 2021: 30;Fall 2021: 45
- TS:Emailed & Sent letters to students who have not scheduled NSO.
- Final grades due today; roll all academic/FA standing end of the week
- Will begin assess spring 2021 graduates middle of next week
- At Risk Tracker meeting on Monday, May 17 with advisors involved to review and discuss
- Transient Students: 2 for summer
- TS: Sent Summer 2021 Students FAFSA reminders
- Working with IT on getting computers in room 201 set up to give CLEP exams
- TS -Introduction Meetings with -Curtis Hakala;-Debi Layton;-Shirley Murphy
- TS attended Understanding the impact on college enrollment from the COVID-19 Pandemic
- •
- Early Entrance Parent Q&A Sessions Tuesday, May 11th @ 6:00 PM
- Meet Eastern A Virtual Open House Thursday, May 20th @ 6:00 PM Thursday, June 10th @ 7:00 PM Due to low participation in Virtual Open Houses I am planning an In-Person Open House and a Meet Eastern Live (Facebook)
- Early Entrance Summer Registration
  3 Early Entrance Students have registered for 7 Summer Courses

#### Recruitment Events

We have received some invitations to spring and summer community events/recruitment events. The Student Services Department will be looking for volunteers to help promote Eastern. Please encourage your team to volunteer to help with these college promotion opportunities.

# **Marketing and Public Relations**

- Meeting with Element451 Friday to map out project implementation
- Sent Lindsey all previous marketing research to get basis for new marketing research this summer
- Website redesign, content migration is going along well, will have a presentation of draft of the new site likely next cabinet meeting
  - I am doing my best for the navigation and updates to make the user experience better for all based on other schools and input from faculty, staff, and students.
  - I hope to have mostly everything concrete by the end of the month, to allow for the month June to be a time for edits, updates, and changes requested.
  - July 1 launch date anticipated, with additional design and content edits continuing after.
- Graduation livestream archive available: <u>https://youtu.be/PVqu3Aa3R9s</u>
- Virtual tour: working on script and additional assets needed to finish up and will hopefully be ready July 1.
  - Google panoramic images have been added: <u>https://bit.ly/3ezSrO5</u>
- Drone: met with Ward to get additional drone images of main campus for marketing and website, planning to do some of the tech center as well.

#### Google Business Page Analytics (for Google page):

- 12.8k views, 5.21k in search, 7.6k in maps
- 8.87k searches, 1.7k direct search, 7.08k discovery (category, product, service)
- 540 website visits, 88 calls, 35.7k photo views, 84 direction requests

#### Google Analytics for April (for website):

- 5,279 users, 4,661 new users
- 10,379 sessions, 25,369 total page views
- Top cities: Moorefield, Phiippi, Winchester, Cumberland, Frostburg, Harrisonburg, Martinsburg
- 59.6% female, 40.4% male, 18-24 year olds 24.17%, 25-34 21.54%, 35-44 17.29%, 45-54 16.08%, 55-64 13.34%, 65+ 7.58%

#### Social Media Analytics for April:

• All Networks: 38,854 impressions, 2,191 engagements, 239 link clicks

• Audience growth: 21 new FB likes, 7 new IG followers, 5 new LinkedIn followers, 1 new YouTube subscriber

#### Advertising for April:

- 28 TV spots
- 30,000 impressions on WDVM, 7 clicks
- Snapchat: 1,41,195 commercials, 40,275 views, 6,737 swipes
- Targeted display advertising: 112,586 impressions, CTR: .12% 3,210 engagements, 139 clicks (very good)
  - Top cities: Keyser, Moorefield, Petersburg, Romney, Augusta, **Mathias, Baker,** Ridgeley, **Wardensville, Capon Bridge**
- Video: 60,072 commercials, 560 visits, 122 clicks
  - Top cities: Keyser, Moorefield, Petersburg, Romney, August, Ridgeley, Mathias, Lost City, New Creek, Delray
- Connected TV: 33,339 impressions
  - Top cities: Keyser, Moorefield, Augusta, Petersburg, Romney, Ridgeley, Baker, Mathias, Wardensville, Capon Bridge
  - Household site visits: 25

#### Advertising for March:

- 31 TV spots
- 30,000 impressions, 15 clicks
- Snapchat: 1,141,195 impressions, 40,275 video views, 6,737 swipes
- Targeted display: 70,687 impressions, 2,155 engagements, 100 clicks, CTR: .14%
  - Top cities: Keyser, Moorefield, Romney, Petersburg, Augusta, Mathias, Ridgeley, Baker, Wardensville, Capon Bridge
- Video: 38,140 commercials, 338 visits, 72 clicks
  - Top cities: Keyser, Moorefield, Petersburg, Romney, Augusta, Lost City, **Delray**, Ridgeley, Baker, Paw Paw
- Connected TV: 22,502 impressions
  - Top cities: Keyser, Moorefield, Augusta, Petersburg, Romney, Ridgeley, Baker, Wardensville, Mathias, Capon Bridge
  - Household site visits: 15

#### Advertising for the rest of the year:

- Working with local radio and newspaper to use remainder of budget from now June 30.
- Will have Facebook ads up soon, similar messaging/content as the ads from spring.
- Planning for next year with a few changes to budget items and channels

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# **Teaching and Learning**

- BET Council Report Due May 31
- \$115,000 Perkins Reserve Grant (May 31)
- Tucker County BOE (May 14)
- Hardy County BOE (May 18)
- LOT Meeting (May 18)
- Academic Services Meeting (May 17)
- Tuesday Night Live Meeting with Hazard County Community College (May 12)
- At-Risk Tracker Meeting (May 17)
- Ellucian Advising/Retention Webinar (June 3)
- General Education Collaboration Meeting (June 3)
- Individual Meetings with Full-Time Faculty/Strategic Plan
- Adjunct Needs for Fall 2021 BIO 124, and BIO 124L
- ATT ACE Pathway Agreement SBCTC
- SBCTC Summer 2022 Student Camp (SBCTC has \$45,000)
- SBCTC Health Careers Fund/Michael Moore Scholarship Foundation Meeting
- Tucker County Summer School Project ENL 101 and ART 100
- Dual Credit students on campus in Fall 2021
- Pearson Inclusive Access through Bookstore
- AIM WV Apprenticeship Program in WTT (WV Development Office and DOL Apprenticeship
- zSpace Equipment and Software
- Rad Tech Discussions with GMH Full-Time Faculty Positions – BET/Science and Nursing

# III & IV

# Community Engagement and Partnerships Advancement and Innovation

- AIM: learned that an internship is required and business must identify when they want a student to be trained as part of their IT/Cyber efforts. Pulling from academics (Seyed's courses) and aim for a potential on-campus internship (120 hours) that permits Ed2go/Protrain training with a national credential and test. AIM will pay \$1,717 but doesn't pay students/hr. during the internship.
- Shared Calendars among staff teams: Foundation, Workforce, Ag Innovation

- Title III Meeting: Wednesday at 10 am
- Ag Showcase On-Campus Considerations
- Trainings:
  - Completed Non-Credit Best Practices Training, last Friday
    - Will re-do post element 451
- RB & JR: Visit the Tech Center last Thursday
- WFE
- Reports due to state office:
  - 2016 Technology Center Redesign & Marketing \$70K
  - 2018 Small Business Development Center Partnership \$30K
  - o 2018 Restaurant Management \$4,000
- CDL training update
  - Trailer brakes locked up renting from R+T
  - Truck caught fire RCS Transport
  - Next class booked, May 24 July 2
    - Need to contrast leasing on program income to decide on training ability
  - MS Provided OVT our CDL MCR
  - MS:
    - Recovery / Life Coach 1 classes via zoom offered monthly
    - Allied health meeting scheduled for May 26
    - GradCast Partner training scheduled for 5/3
    - OVT Driver Training scheduled for 5/7
    - Graduation rehearsal/setup on 5/7; ceremony on 5/8
    - Collegiate Recovery Meeting on 5/11
    - Tucker Co. BOE meeting scheduled for 5/14
    - Hardy Co. BOE meeting scheduled for 5/18
    - NHA exam on 5/18 and 5/25
    - PITAR (PHG) meeting scheduled for 5/27
    - Completion of Medical Assistant and Phlebotomy for this semester in May
  - o LS:
    - Employment verifications continue
    - NIMS Testing at Tech Center, May 4 at 2 and 6 PM.
    - Outreach efforts continue. Focus on upcoming trainings and to gauge interest for new offerings.
    - Gathering data for career pathways.
    - Gathering success stories for DOL.
    - WFE newsletter in-development to be released mid-May
  - o TF:
    - June 3<sup>rd</sup> Lodging Panel Discussion, "Spring 2021 WV Legislative Actions Impacting the Hospitality and Lodging Industry"
    - Monthly Tourism calls
    - Career Pathways Development

- Cyber/IT forum & promotion content created connecting with AIM
- Hospitality Education/Training Monthly Meeting will be this Thursday (10 am)
- I will be scheduling Cybersecurity/IT Advisory Group meeting this week for end of May/beginning of June
- I will be working with Missy this week to develop WF Program and Course Evaluation Matrices
- LeeAnn and I talked with Morgan last week regarding the WF Career Pathways project and confirmed that we will be starting with the CNA AS Certificate Program.
- Non-Profits
  - Foundation, would like to propose that checks for < \$1,000, can have signature authority by the President vs. 2 BOT member signatures to better expedite purchases/payments
  - Terms and Conditions updated for WORCS and Foundation
    - Training on WORCS and Foundation on June 4<sup>th</sup>
  - RB Handy sheet on ways to give to the Foundation
  - Foundation meeting last Friday
    - Two more Board Members to be voted in during July quarterly meeting
      - Rob Woy, previous Mineral Co. Schools Superintendent
      - Liz Warner, Director of Nursing of Pendleton Manor in Franklin WV
    - BOT, Executive Committee meeting in June 15<sup>th</sup> at 9
    - Recent Donations:
      - To come: St. George Medical Clinic \$20K
      - South Branch Medical Training donations received
      - Michael Moore donations received (> \$2,000)
      - PCB community funds unrestricted
      - BOT Members:
        - Della Davis donation \$100 unrestricted
        - Cody Brooks \$300 unrestricted
        - Kelly Williams Books supplies scholarship (\$400)
        - Kelly Williams Ag scholarship for tuition/training (\$400)
          Developing memorial and honor gifts
  - AFNHA: to submit CWBF proposal with ~40K of support for Eastern non-credit trainings to support businesses with covid recovery
  - USDA AFRI
    - Policies for Instructors
    - Enrollment Forms and Waivers
    - RSVP once accepted
    - Farm Fellows Application
    - Emergency Plan/Training for JR & Student Training Coordinator
- Ag Innovation

- AW Hardy Co. School Food Coordinator, requesting Food Co-op to provide 5% of local foods to school system
- AW Farm to School Programs, WV School Coordinators for vehicle and personnel support
- AW Cooler construction
- JR Promotion and timeline/arrangements of agribusiness courses for fall 2021
  - Offering all agribusiness online to aid in enrollment
- Ag Showcase TBD
- Ag Workforce Donors to call

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# V

### **Resources** Technology, Human Resources & Safety & Security

### Finances/Business Office

- Foundation BOT Meeting 04/30/21
- FY22 Expenditure Schedule submitted 05/03/21
- Safety Committee Meeting 05/05/21
- Business Office Meeting 05/06/21
- Year-end Business Office Processing
- Waiting on approval for digital signatures, need approval form from Office of Technology
- Updating QuickBooks to 2021 Version
- Q3 financials
- Departmental Budgets
- 3-5 year budget
- FY22 Operating & Capital Budget due to HEPC 05/14/21
- Mandatory Real Property Reporting due 06/15/21

#### **Facilities**

- MC Backup Generator HEPC to fund engineering for backup generator
- MC HVAC AHU-1 repaired, AHU-2 needs work on controls
- TC HVAC New heat pump installed
- 2021 Ford Mustang Mach E Weimer's graphic designers to work with Morgan on wrap. We can use vehicle after wrap is complete
- MC Fence Greg Greenwalt met with contact at WVDOH on fencing options, WVDOH will let us know what they can do soon
- Bird problem at TC Scott Construction LLC to provide quote for patching bird holes and implementing bird deterrent solution

#### Grants

• USDA Community Facilities Grant available to help fund generator. Letters of support provided by Town of Moorefield & HCC

### **Technology**

- Technology Committee Meeting 5/13/2021 @ 10:00am
- Technology Plan
- June 8-9 Data Policy Advisory Council Annual Meeting
- June 30 Data Files: Student, Course, Teaching Workload, Registration, and Schedule File Only collection of Spring 2020-21 data
- July 10 Data File: Graduation (Include all students receiving degrees or awards from June 2020 through May 2021)

### Human Resources

- FY22 Holiday Schedule needs to be sent to Kronos by June 1<sup>st</sup>
- Program Assistant I Workforce Department position still posting
- Human Resource Page for new website for Morgan
- Nursing Program Director A Vanmeter start date 07/31/2021
- Nursing Faculty interview scheduled for May 12<sup>th</sup> at 1:00 pm
- Fleet Management Monthly Meeting May 12<sup>th</sup> at 10:00 am
- CHRO Monthly Meeting May 12<sup>th</sup> at 11:00 am
- PR Meeting May 13<sup>th</sup> at 2:00 pm
- Reminder: PEIA Open Enrollment Last week!
- Employee Handbook

### Safety and Security

• Safety Committee met on May 5, 2021. Next meeting in early August to plan for late-August Safety Training Workshop for all employees.

### Important Calendar Dates

June 10, 2021 – West Virginia Board of Governors Virtual Training Summit – 9:00am – 4:30pm

#### New Business/Miscellaneous

Next Scheduled Meeting: June 16, 2021

Adjournment